//9   //0

//8   //1

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//6   //3

//5   //4

22by7 Solutions Pvt. Ltd.

VISION

To become the "most trustworthy & reliable IT company" providing expert business continuity solutions that ensure clients' peace of mind.

MISSION

22by7's mission is to provide cost-effective IT solutions to enterprises thus ensuring business efficiency, continuity & rapid recovery capabilities.

Our Vision

Our Mission

Our Core Values

Value Relationships

Business Ethics

Innovation

Growth

Teamwork
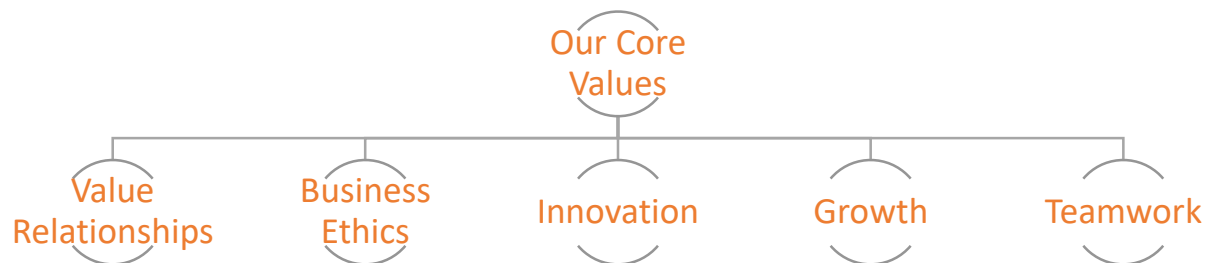
Introduction | Offerings | Our Partners | Our Customers | Awards | Contact Us

22by7 Solutions Pvt. Ltd.

An Executive **Snapshot**

22by7 Solutions was incepted with the sole focus of being a 'partner in progress' to provide BUSINESS CONTINUITY SOLUTIONS, and to achieve this, we relentlessly pursue building our capabilities to serve you best. Our goal is to be your business '**constant**' and ensure your peace of mind.

a leading player in

Business Continuity

solutions

over **₹1.2 Billion** Revenue FY18-19

450+ customers IT/ITES, Retail, Automobile, Manufacturing, Healthcare

130+ ASSIST customers. **240+** ASSIST contracts

25+ global technology vendor alignments

100+ human capital in Bangalore & Hyderabad

Hybrid Cloud

A combination of private cloud & public cloud services integrated with on-premises data center assets is now a reality for most organizations.

XaaS Revolution

Everything as a Service, delivered to the customer through the cloud is driving new ways of IT buying & ownership.

Digital Transformation

Internet of Things

IoT - and the data being generated by the growing number of connected 'things' - is driving significant transformation for businesses & society.

Digitisation

Organizations are increasingly deploying analytics, cloud & mobility skills to improve customer responsiveness and enhance business process & operational efficiency.
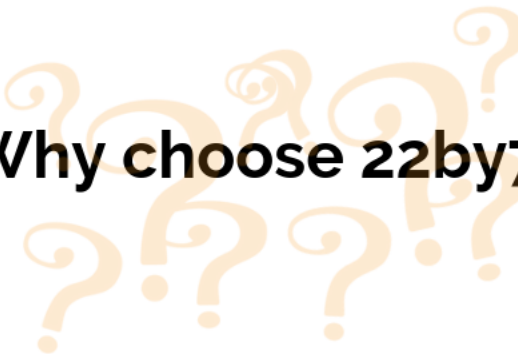
Digital 'touches' everyone

Digital technologies are shaping the way people live, work & grow.

Why choose 22by7 Solutions?

22by7 Solutions Pvt. Ltd.

Our **Key Customer Segments**

Key Markets

Our customers broadly fall under 6 key categories of business:

- IT / ITES
- Manufacturing
- Healthcare
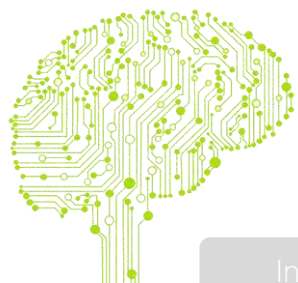- Retail
- Education
- Banking & financial services

...your business Constant

22by7's BUs

Computing Solutions

Networking Solutions

Virtualization Solutions

Information Security Solutions

ILM & Cloud Solutions

22by7 Solutions

ASSIST DESK

SECURITY SERVICES

NEW

...your business Constant

Our Array of Offerings

Computing Solutions

FTP Servers
Proxy Servers
Online Game Servers
Web Servers

Virtualization Solutions

Server Virtualization
Business Continuity
End-User Computing
Management Operations
Mobility
Software Defined Network
Cloud

Networking Solutions

Data Center Switching
Routing
UC - Unified Comms
Wireless

ILM & Cloud Solutions

Backup / Recovery
Email Archival
Enterprise Storage
BCP & DR
Hyper Convergence
Smart Data Centers
Cloud Backup Solutions

Information Security Solutions

UTM / Firewall
Proxy, Caching, WAN Opt
App Delivery / Link Load Balancer
Web, Data & Messaging Security
Vulnerability Assessment
Asset Management & Mobility
Enterprise Data Privacy (DLP & IRM)
NAC & LAN Security
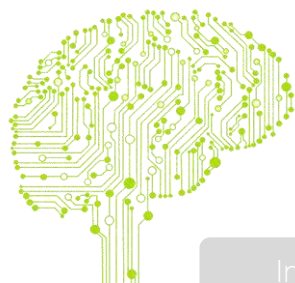
Our Array of Offerings

COMPUTING SOLUTIONS

22by7 Solutions helps you get the right mix of speed & power at the right price! Scale as you grow with our streamlined solutions. We will help you build a solid architecture to flourish upon, tailor-made to your business needs.

- Microsoft Exchange
- Office 365
- HPE0-S37
- HPE ATP
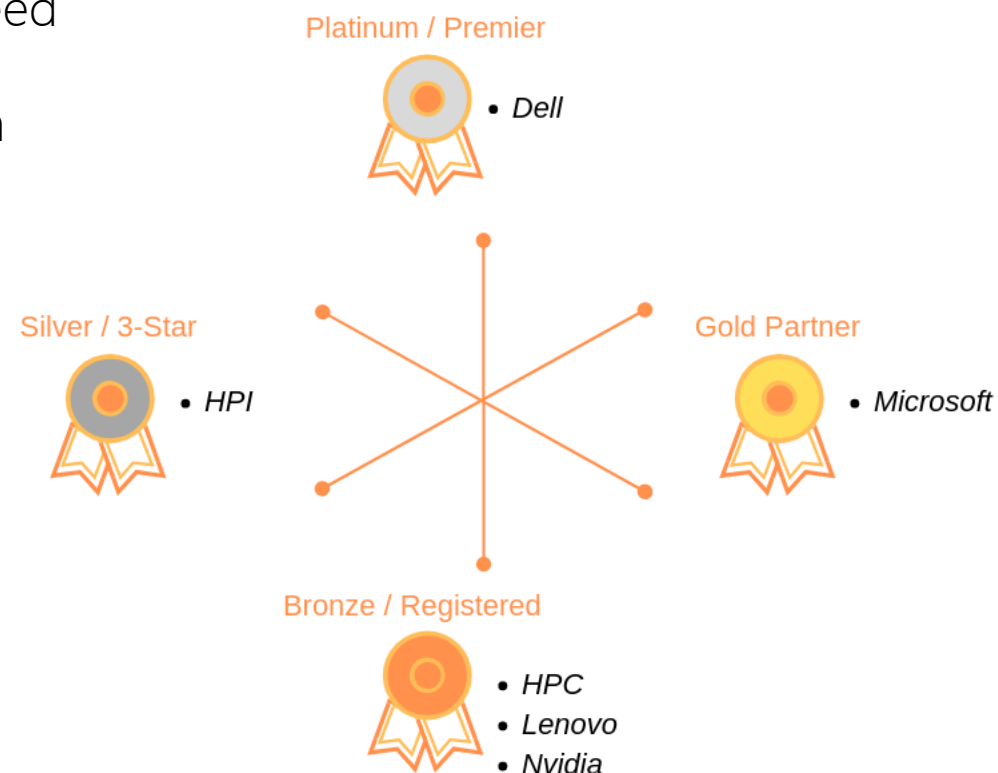
Platinum / Premier
- *Dell*

Silver / 3-Star
- *HPI*

Gold Partner
- *Microsoft*

Bronze / Registered
- *HPC*
- *Lenovo*
- *Nvidia*

...your business Constant

Our Array of Offerings

NETWORK INFRASTRUCTURE SOLUTIONS

An organization's network infrastructure is the very backbone of its functioning. Avoid any down-time, and ensure FLAWLESS USER EXPERIENCE with our crisp answer to a poor networking system.

- ACMP
- ACDX
- ACSP
- CCNA
- CCDA
- ACCX

Platinum / Premier
- *HP Aruba*
- *Cisco*
- *Dell*

Silver / 3-Star

Gold Partner
- *Microsoft*

Bronze / Registered
- *Juniper*
- *Extreme Networks*

...your business Constant

Our Array of Offerings
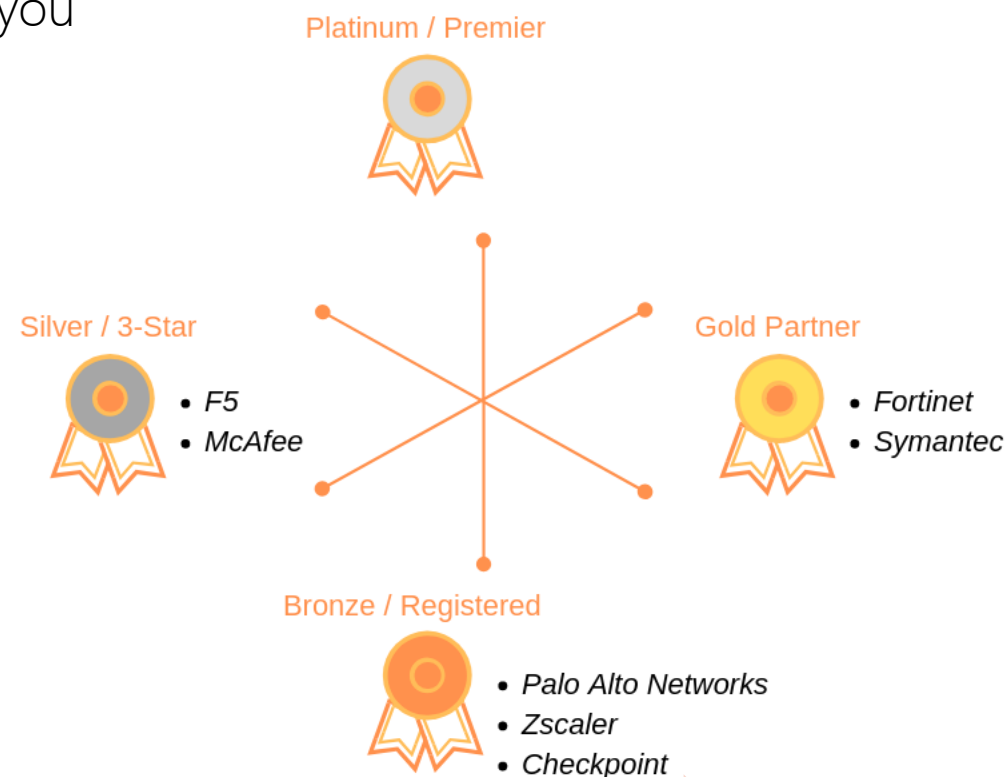
INFORMATION SECURITY SOLUTIONS

Our experts have a passion to provide & support you to achieve the most ROBUST CYBER SECURITY FRAMEWORK for your organization.

- NSE4
- ZCCA
- ZCCP
- PCNSE
- SCS
- DLP

Platinum / Premier

Silver / 3-Star
- *F5*
- *McAfee*

Gold Partner
- *Fortinet*
- *Symantec*

Bronze / Registered
- *Palo Alto Networks*
- *Zscaler*
- *Checkpoint*

Our Array of Offerings

ILM & CLOUD SOLUTIONS

In today's internet-savvy world, there is an ever-growing need to build your IT architecture to store data efficiently and economically. We understand the need for techno-commercially balanced & optimized data storage solutions.

- Veritas net-backup
- NPP
- NSEN
- NSES
- NCPI

Platinum / Premier
- Dell EMC
- Veeam

Silver / 3-Star

Gold Partner
- NetApp
- Veritas

Bronze / Registered
- Nutanix

Our Array of Offerings

VIRTUALIZATION SOLUTIONS

We have a unique expertise in creating provisions for virtualizing literally anything in your data center! This paves the way to increase your consolidation ratios, improve security & manage business processes efficiently, ensuring lower CAPEX & quicker ROI.

- VTSP
- VCP6-DCV
- VCP6-DTM
- VCAP6-DCP

Platinum / Premier

- VMware

Silver / 3-Star

Gold Partner

Bronze / Registered

22by7 Support

ASSIST SERVICES

Assist Services
- 90°
- 180°
- 270°
- 360°

Customer Response
- **130+** Customers
- **240+** ASSIST contracts

24/7 Support
- **24-hour** support x 365 days to ensure zero down-time

Human Capital
- **26** L1 Engineers
- **10** L2 Engineers
- **7** L3 Engineers

ASSIST DESK
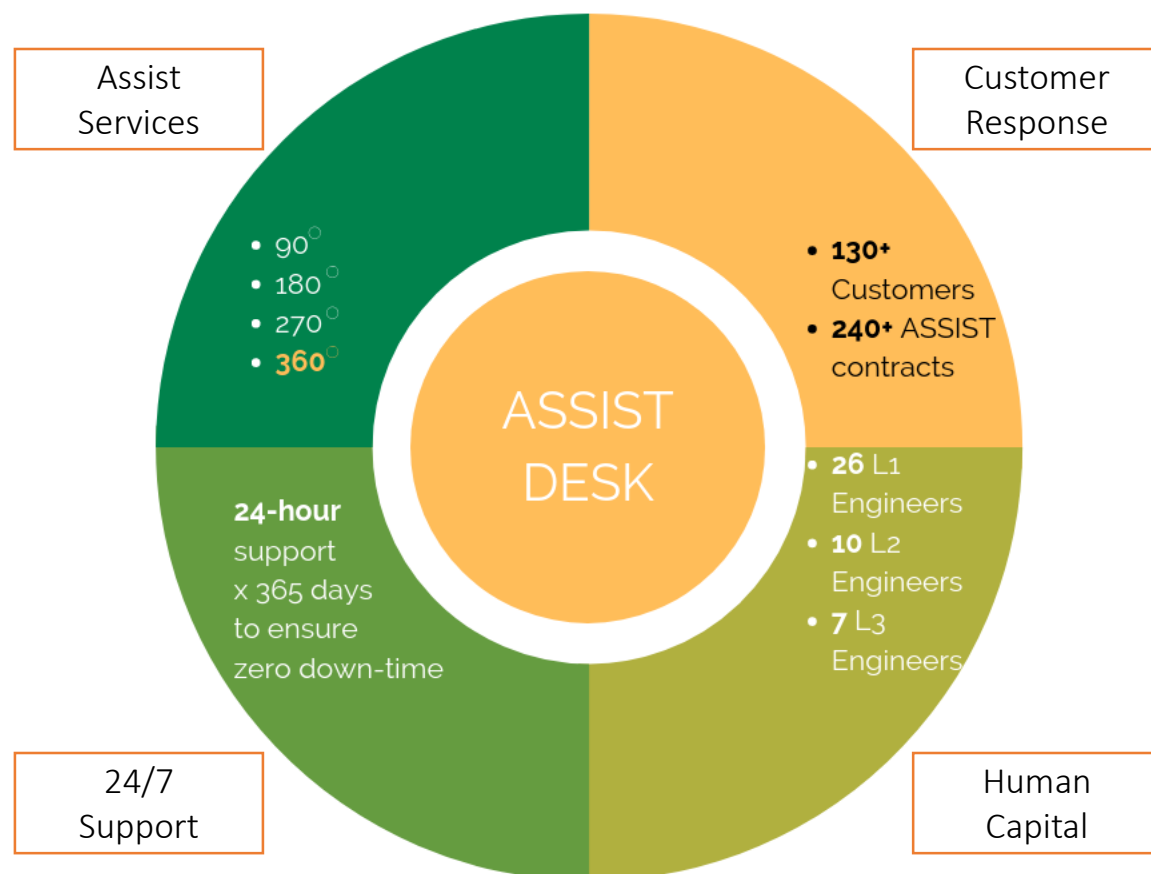
☑ High savings on CAPEX
☑ Service level management
☑ Resource optimization
☑ Scalability on-demand
☑ Business continuity planning
☑ Tracking & reporting

"Truly appreciate 22by7's team support being with us for the entire upgradation process with **sleepless nights**. You took up challenges well & without down-time.

Thanks once again for all your **support**!

- Anil Kumar,
Omega Healthcare

22by7 Support

Annuity and Staff Augmentation

Web and Mobile Application Security
On-site SOC resources
SIEM Resources
IDAM Resources
Risk Mgmt Resources
Virtual CISO
CIO As A Service

Security Strategy Risk and Compliance

Security Strategy
Cloud Strategy
PCI-DSS, ISMS, BCP
Automated Risk Mgmt
Framework Based Audits
Program Mgmt
Infrastructure Security
Trainings

Cyber Security Assessment and Response

PT
Emergency Response Service
Incident Response Service
IOT Security
Forensics
Disaster Recovery
Critical Infrastructure Protection
Response Program

Security Services

Security Intelligence and Operations Consulting

SOC Consulting BOT Model
Log Analysis
Managed Device
Managed SIEM
Managed EDR
SIEM Design and Deploy
Managed UEBA
Threat Mgmt

Identity and Access Management

Cloud Based IAM Strategy
Managed Identity
MFA
IAM Strategy
Design and Deploy
Managed IDAM
Migration
Governance

Emerging Areas

CASB Solutions
UEBA Solutions
Mobility
EDR Solutions
Threat Analytics
Cloud based Services

Data and Application Security

Application Assessment
Secure SDLC
Application Risk Analysis
Application Risk Mgmt
Data Security
Data Classification
Strategy

Our Partners

> "
> Alone we can do so little...
>
> ...together we can do so much.
>
> - Hellen Keller
> "

ILM & Cloud

DELL EMC
vmware
NetApp
NUTANIX
VERITAS
veeam

Information Security

FORTINET
paloalto NETWORKS
zscaler
Symantec
RSA
Check Point SOFTWARE TECHNOLOGIES LTD.

Hewlett Packard Enterprise
aruba
a Hewlett Packard Enterprise company
DELL EMC
CISCO

Hewlett Packard Enterprise
DELL EMC
Lenovo
Microsoft
NVIDIA

Networking

Compute

...your business Constant

Our Customers

22by7 Solutions believes in the dictum "**the customer comes first**", and demonstrates this in all actions, interactions & decisions.

IT / ITES

Mindtree aMaDEUS *Your technology partner*

Walmart amazon HCL

LG Soft India Aricent

ITC INFOTECH

Healthcare

HCG *adding life to years* Biocon

Strides Manipal Manipal Hospital *INSPIRED BY LIFE*

Apollo HOSPITALS cure.fit

FAMILY HEALTH PLAN (TPA) LIMITED

Retail

ADITYA BIRLA lifestyle *YOUR STYLE. YOUR STORE.*

MADURA F&L

Myntra DECATHLON

Automobile

Mercedes-Benz TVS

Manufacturing

Godrej L&T LARSEN & TOUBRO

JSW AMARA RAJA *Gotta be a better way* Bharathi CEMENT *SUPERIOR QUALITY. GUARANTEED.*

Other

wework HGS *HINDUJA GLOBAL SOLUTIONS*
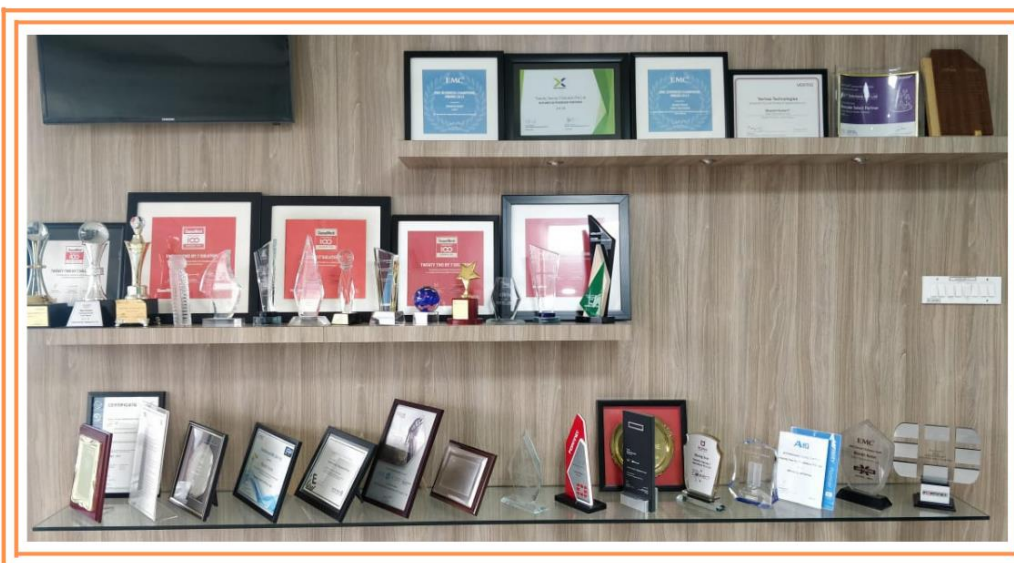
ABB TOYOTA FINANCIAL SERVICES

bankbazaar.com SWIGGY AXA

Awards & Accolades

The honours and awards we have picked up along our journey have been humbling.

They are a testament to our focus on doing great work at every step of the way. We work hard to maintain such levels of service.

The CEO Magazine
@TheCEO_Magazine

@22by7Solutions : Changing the #landscape of #IT #Infrastructure #Business with its impeccable #services goo.gl/nptwU4

The CEO Magazine

Venkat Murthy
Founder & CEO
22by7 Solutions Pvt. Ltd

10:46 PM - 19 Sep 2017

Twenty Two By 7 Solutions

Venkata Ramana Murthy
Prime Mover

TWENTY TWO By 7 Solutions was battling a tough economy and it realized that it needed to adapt to this challenging business landscape by tweaking its go-to-market strategy.

It turned its GTM strategy on its head by employing a proactive sales approach instead of a reactive one. This meant that the company invests an incredible amount of time to work closely with clients and understand their business challenges.

This approach ensured that the company's solutions are in tune with its clients' business problems. While the innovative change in GTM strategy didn't require the company to invest—in terms of money—but it had to invest a considerable amount of time to understand the clients' business challenges and ensure that their needs were met.

The only challenge was to get buy-in from employees so that they are able to transition to the new strategy.

Despite the slowdown, a well-trained staff implemented adapted to the change in strategy, thereby retaining existing clients getting new ones on-board.

Ingenious Strategy

It changed its GTM strategy from indulging in reactive sales to proactive ones, resulting in increased opportunities and revenues.

Headquartered
Bangalore

Employees
40

Key Executives
Sudhir Babu, Sales Director; Bharath Kumar P., VP-Virtualization

Key Principals
EMC, Fortinet, Websense, VMware, NetApp, Symantec, Seclore

Key Technologies
Security, Networking, Servers, Cloud computing, Virtualization, Facility management/Helpdesk, Storage

Focus Verticals
Infrastructure, Education/Nonprofit, IT/ITeS, Manufacturing, Media, Healthcare/Pharma

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Contact Us

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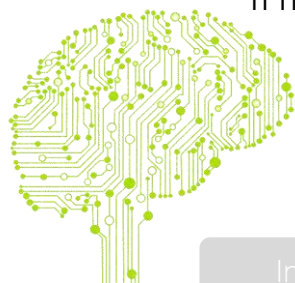+91 80 26633033 | +91 80 26635155

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info@22by7.in

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#8-2-704/B/13, Sai Enclave,
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Hyderabad - 500034

Phone:
040 64585285 | 66785285

Mumbai, get ready!